



Ships Store Bulletin



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“CHANGE” IN THE WAY SHIPS STORES BUY BOOKS AND MAGAZINES

Books and magazines for ships stores stock are currently available from a new NEXCOM, Ships Store Program vendor, **Hudson Group**, via delivery to FPO addresses only, no pier-side deliveries are available. Also, this company **will not accept returned outdated merchandise for either refund or replacement.** Therefore, any purchases of Books & Magazines from this company are considered direct sell through items and are unable to be returned.

Buying smartly, in small quantities, should be the norm for purchases from this company. Ships store management attention **MUST** be given to this category of merchandise. Inventory levels should be established based on crew demand, especially magazine titles, as these are dated and you will have to survey unsold old issues if not careful. To assist ships in determining what magazines and books to stock, this company can offer suggestions for best selling titles in the retail market place based on their current sales history. Be sure to take into account your operating schedule, in port or at sea, when determining “how many” and “what to stock” so you will not end up with excess books & magazines on inventory.

This company ordering information can be found in the ACB/ASL and orders may be placed via EDI. The cost prices are established at 20% OFF the retail cover price as indicated below:

<u>CATEGORY</u>	<u>DEPT.</u>	<u>STOCK NUMBER</u>	<u>RETAIL COVER PRICE</u>	<u>COST PRICE</u>
Book	C2	020000-0278	UP to \$15.95	UP To \$12.76
Magazine	C2	020000-0279	UP to \$10.99	UP To \$8.79

Available via United States Postal Services: ALL ZONES

ASL Listing Number: N00250-ASL-0206

Terms: Net 30 Days

Delivery: FOB Destination

Vendor: HUDSON GROUP
1305 PATERSON PLANK ROAD
NORTH BERGEN, NJ 07047-1851
POC: CLINT STILLER
Email: cstiller@hudsonnew.com
Phone #: (201) 867-3600 x1018
Fax #: (201) 867-0067